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ABOUT OAAS The Ontario Association of Agricultural Societies (OAAS) is the provincial association representing over 210 Agricultural Societies from across the province. Its mission is to act as a resource for its members, providing leadership through communication and education, and encouraging the promotion of a rural way of life in Ontario. In Ontario, Agricultural Societies are governed by the Agricultural and Horticultural Organizations Act. Their purpose is seen as being a community organization mandated with preserving and celebrating the rural way of life in Ontario. As the provincial association, the OAAS primary focus is to assist its members in achieving their own respective goals. The OAAS is governed by a Provincial Board consisting of the President, Past-President and 15 Provincial Directors — one director from each District in the province. With respect to staff resources, the OAAS is managed by Vince Brennan, Manager and Kathryn Lambert, Convention Administrator. The highlight of the year for the OAAS is the annual convention, which takes place in mid-February. The convention, which brings together upwards of 1000 delegates from all across the province, provides the OAAS Members with education, information, and networking opportunities that are meant to improve the operations of the individual Agricultural Societies. The OAAS encourages visitors to this website to visit the many pages inside and learn about the organization, its members, and the great job that Agricultural Societies are doing in Celebrating Rural Ontario.

**OAAS MISSION STATEMENT** "The OAAS provides leadership, guidance, education, and resources for its member Agricultural Societies."

 ${\color{blue} \textbf{OAAS VISION}} \text{``Inspiring and Supporting Ontario Agricultural Societies''}$ 



# Ministry of Agriculture, Food and Rural Affairs

Office of the Minister

77 Grenville Street, 11th Floor Toronto, Ontario M7A 1B3 Tel: 416-326-3074 www.ontario.ca/OMAFRA

# Ministère de l'Agriculture, de l'Alimentation et des Affaires rurales

Bureau du ministre

77, rue Grenville, 11e étage Toronto (Ontario) M7A 1B3 Tél.: 416 326-3074 www.ontario.ca/MAAARO



# A Message from the Honourable Lisa M. Thompson

It is a privilege to welcome you to the 2023 Ontario Association of Agricultural Societies (OAAS) Convention.

I applaud the OAAS and all the agricultural societies for their efforts to showcase the best of Ontario's agriculture and rural life. The economic impact that agricultural societies have in Ontario, through your very successful fairs and community events, is recognized as a valuable support for the agri-food industry and for our communities across the province.

I would also like to express my appreciation to the many volunteers who are essential to the success of Ontario's fairs. Your contributions of time and energy as hosts to these events ensure their success and their continued significance to our lives and our culture across rural and small town Ontario.

Please accept my best wishes for a successful convention as you gather and engage in the conversations that will ensure the foundational support these events provide for the people of Ontario throughout the year ahead.

Sincerely,

Lisa M. Thompson

Minister of Agriculture, Food and Rural Affairs







# **Call to Order and Welcome**

Introduction of 2023 OAAS Board of Directors

#### O Canada

In Memoriam by 1st Vice President OAAS, Glen Syme

Staff Remarks: Kathryn Lambert & Vince Brennan

President's Address: President Liz O'Gorman-Smit

# **Greetings:**

Honourable Senator Rob Black Senator, Senator for Ontario Canadian National Exhibition President, Suzan Hall

Motion 1: Approval of Agenda

#### **Confirmation of Quorum**

Motion 2: Approval, 2022 Annual Meeting Minutes as circulated - Vince Brennan, Manager

Report for Review Engagement as circulated - Lynch, Rutherford, Tozer, Port Hope, Ontario

Motion 3: Accept the 2022 Financial Statements – Vince Brennan

Motion 4: Appointment of Review Engagement Company for 2023

Motion 5: Confirm Acts of Directors and Officers for the past year

Motion 6: Accept all District and Committee reports as printed in the Annual AGM Report

Motion 7: Confirm the Election of the OAAS Board of Directors

Introduction of the 2022 Inaugural OAAS 175th CCEA Scholarship winners Videos from Patrick Duffin, Hailey Marsh, Miria Pelletier, and Jocelyn Taylor

The control of the co

Presentation to Past President Liz O'Gorman-Smit

Closing Keynote Speaker – James Fraser, Winning in the Performance Economy

Closing Comments from incoming President 2023 Glen Syme

Adjournment



# **EXECUTIVE COMMITTEE**

Liz O'Gorman-Smit, President Russell, ON

Glen Syme, 1st Vice President Almonte, ON

Heather Owens, 2nd Vice President Campbellford, ON

Beth Howell-Vervaecke, Past President Brantford, ON

# PROVINCIAL DIRECTORS

Valerie Allen, District #1 Vankleek Hill

Angie Robinson, District #2 Beachburg ON

Heather Owens, District #3 Campbellford, ON

Andrew Iceton, District #4 Oshawa, ON

Lorna Wilson, District #5 Campbellville, ON

Heather Dillon, District #6 Millgrove, ON

**Andrew Taylor**, District #7 Fergus, ON

Jentje Steenbeek, District #8 Bayfield, ON

Grace Mullen, District #9 Comber, ON

Mike Dupuis, District #10 Walkerton, ON

Carol Cann, District #11 Dunchurch, ON

Vacant, District #12 ON

Lauren Armstrong, District #13 Oil Springs, ON

Leonard Riopel, District #14 Timmins, ON

Randy Creighton, District #15 Thunder Bay, ON



STAFF

Vince Brennan, Manager 1911 Foxboro-Stirling Rd., RR #4 Stirling, ON K0K 3E0

Kathryn Lambert, Convention Administrator 285 Main St., Glencoe, ON N0L 1M0

# DISTRICT DIRECTORS

# District #1

Cheryl Bunda, Amy LeRoy, Laura Boyd, Mitchell Lefebvre Secretary/Treasurer -Meredith Brophy

### District #2

Bob McMillan, Marilyn Misener, Rhonda Bulloch Secretary - Rosetta McInnes Treasurer – Audrey Kostaszek

#### District #3

Jeremy Solmes, Yvonne Compton District #11 Secretary/Treasurer -Roxanne Hearns

#### District #4

Barry Van Camp, Margaret Taylor- District #12 Sevier, Steven Backs, Lindsay Horner, Secretary/Treasurer -Beth Meszaros

#### District #5

Norma Jean Frans, Beth Wink, Fran Morris, Matt Garwood Secretary/Treasurer -Jamie Maynard

## District #6

Michael Philpott, Paul Anderson, Terri Mand Secretary/Treasurer -Ian Thompson

# District #7

Laurie Cadwell, Mona Eichmann, Joanne Holt, Mary Lichty-Neeb Yvonne Power Secretary/Treasurer -Carol Pollock

### **District #8**

Bev Jantzi, Joanne Maloney Flanagan, Brian Schlosser, Jentje Steenbeek Secretary/Treasurer -Janet Cameron

### District #9

Alicia Van Esse, Carolyn Brown Secretary - Colin Pool Treasurer - Carolyn Brown

### District #10

Amanda Peckham, Dianne Atkinson, Dianne Booker, Jessica Cook, Wayne Pfeffer Secretary - Carol Freeman Treasurer - Christine Wyville

Tamara Brash Secretary/Treasurer - Kelly Collard

Vera Clearwater, Darlene Walsh Secretary/Treasurer -Pat Marcotte

## District #13

Sarah Syer, Judy Krall, Pam Hills Secretary/Treasurer -Mark Williams

## District #14

Daniel Woods, Elissa Girard Secretary/Treasurer -Barbara Cunnington

#### District #15

Jim Schneider, Marie Saunders, Tracey Larocque, Chris Goodheart Secretary/Treasurer -Sylvia Goodheart



# PRESIDENT'S REPORT

Welcome to the 2023 OAAS Convention and Annual Meeting

The past year marked our return to near normalcy as an industry. Agricultural societies welcomed visitors back to their events in person! From all reports, people turned out in record numbers for the majority of the activities, fairs and exhibitions. Congratulations!! I know that planning and presenting these events was not without its challenges, and you rose to the challenge splendidly!!

I joined the OAAS Board in 2017 as Provincial Director representing District 1. I was excited by what lay ahead as the first board under the new structure after the right-sizing project. Since then, I have seen maturity in the organization, perhaps aided by the pandemic in many ways! The OAAS continues to offer resources to its membership in the form of the annual convention, the judging



program and programs like First Impressions. But the offerings have expanded to include webinars on time-sensitive issues and concerns, such as in the height of the pandemic, how to manage an event and address health regulations, and compliance with the new ONCA regulations. Our programs have expanded to include the Strategic Planning workshop that OMAFRA used to manage and the Youth Program to provide resources to Agricultural Societies interested in attracting and maintaining youth in their organizations.

We were thrilled to introduce the OAAS 175th – Central Canada Exhibition Association Scholarship this year! Four recipients were selected from 20 well-qualified applicants. The OAAS is disappointed for the CCEA Board of Directors that the decision was made to dissolve their organization, but they can rest assured that their donation to the OAAS, used for the scholarship program, is leaving a great legacy!

Not the least of the maturity of the OAAS has been the efforts in promoting the importance of membership to various government agencies and forming partnerships with fellow agricultural and rural organizations and sponsors. Thanks in large part to our manager, Vince Brennan, for seeking out opportunities and making contacts that enabled agricultural societies to make it through the pandemic in spite of reduced revenues.

Then there is our annual Convention. While many large events were put on hold for two and sometimes three years, the OAAS missed one year in person but held a very successful online convention, the organization of which was so capably handled by our Convention Administrator Kathryn Lambert.

Our staff are second to none! With the added demands on them, we are expanding and will be hiring an administrative assistant to take on some of the day-to-day responsibilities of the office.

All of these improvements will make you, our members, more effective in your roles in the community. Thank you all for your continued support!





# MANAGER'S REPORT

Welcome back; it is wonderful to host our first full convention since February 2020.

2022 has been a challenging but exciting time for our agricultural societies. From many reports, attendance at fairs was at record levels this year. This was great news, and the increased revenue helped to make up for the past couple of years. Government and communities have recognized the benefits and revenue that agricultural societies, their fairs, and events bring to their communities. On the downside, retaining and attracting volunteers, engaging midways and vendors, and substantial increases in expenses has been an issue for a number of agricultural societies.

The OAAS Board and staff are continuing to work hard to improve our organization to serve our members. There have been considerable changes and visionary thinking over the past few years to move our organization forward and position us for the future.



However, we need to know what we are doing right, what needs to be improved and what services we can add-but we don't know unless you tell us. Please complete our 2023 Convention Survey and respond to any questionnaires we send to you; we need your suggestions to help us plan for the future.

In 2021 the Board of Directors adopted a Strategic Plan in which we reviewed our past successes of the OAAS while working toward the organization's future. We have four key pillars in our plan:

Strategic pillar #1 – Revenue & Sponsorship

Strategic Pillar #2 - Member Services

Strategic Pillar #3 – Advocacy

Strategic pillar #4 - Branding & Marketing

The Strategic Plan has been our "road map" for the direction of the OAAS board over the past couple of years. We are happy with what we have accomplished – the priorities and goals we set have been completed or continue to be ongoing initiatives. In the spring of 2023, the OAAS Board of Directors will revisit our Strategic Plan to establish priorities for the next couple of years and develop/create long-term goals for the OAAS.

I am also pleased to share that OMAFRA has approved funding through the Grassroots Growth Initiatives program for an Association Management System and a new integrated website. One of the key projects from this funding is developing a data management system for our judging program.

Late last fall, OMAFRA amended the Agricultural and Horticultural Organizations Act - the change came into effect on January 1, 2023. Essentially this amendment will "reduce the minimum member thresholds required by Agricultural and Horticultural Societies to qualify for an annual grant due to membership numbers not returning to pre-pandemic levels. The threshold for Agricultural Societies is reduced from 60 to 40.

Many thanks to the Honourable Minister Lisa Thompson for her continued support of the OAAS and the Ontario Agricultural Societies. In 2023, we will continue to encourage the Minister and OMAFRA to update the OMAFRA Constitution and Bylaw templates and provide us with information to assist our societies in being compliant with ONCA.

I continue to be impressed with the commitment and passion the volunteers within the OAAS Board, districts, and agricultural societies have for your societies. Your foresight and involvement will enable the OAAS and its members to thrive and survive moving forward.



# MANAGER'S REPORT CONT.

I wish to thank the provincial board, districts, and agricultural societies for all their support, help and patience during the past year. Your advice, support, and encouragement have been invaluable. I appreciate the time and energy you have put forth each and every year, and I look forward to working with you as we continue with this journey. In closing, I would especially like to thank Kathryn Lambert, our Convention Administrator, for her assistance, dedication, enthusiasm, and hard work throughout the year. Kathryn is the driving force which makes our convention the outstanding event it is year after year. We have a great partnership, which certainly makes my job easier.

Again thanks to everyone for all you do - the time, efforts, and energy you provide in support of your agricultural societies, fairs and events in Ontario and this association is appreciated by many.

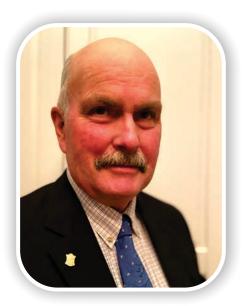
We look forward to seeing everyone again at your events in 2023!

Respectfully,



Une Brennan

Beth Howell-Vervaecke
Past President



Glen Syme
1st Vice President



Heather Owens
2nd Vice President



# CONVENTION ADMINISTRATOR'S REPORT

Welcome to the OAAS Convention !!! Thank you for joining us over the past three days, it has been wonderful to have our convention at total capacity with everyone back and enjoying yourselves, catching up with Fair friends from across the province.

The programming for the 2023 Convention was certainly jammed packed, starting off with three pre-convention sessions on Thursday morning, providing the OAAS with an excellent opportunity to offer further education to our members. In addition, there were forty other sessions with over sixty-five presenters filling the schedule. Thanks to everyone who submitted your ideas for session topics; we appreciated your suggestions. It was great to have the



Ambassador Program back at the Convention, and we encourage more agricultural societies to get their ambassadors involved in the Convention Ambassador Program. We hope you found the time to visit the 65 vendor tradeshow booths on Friday, enjoy the entertainment showcases on Thursday and Friday and were able to bring back ideas and contacts to your agricultural society.

Thank you to everyone who supported the 2023 OAAS Convention either financially, with in-kind donations, auction donations, volunteering your time at the convention or even by entering the competitions. To everyone who attended the convention as a delegate, ambassador, speaker, sponsor, entertainer, special guest, service member, volunteer, past president, director or even a friend, THANK YOU.

A personal shout out to the OAAS Executive and Board of Directors, who met numerous times throughout the year, planning every aspect of this Convention; it certainly takes a team. And to OAAS Manager Vince Brennan, we make a great team, communicating nearly every day throughout the year; it seems what person doesn't think of, the other one does; thank you for working around the clock, especially the past month; those long hours certainly paid off, seeing the result of this convention.

In conclusion, I hope you were able to find some time to network and visit, within this incredible network of Ontario Fair friends, we have at the Convention. Idea sharing and storytelling are the best tools you can gain while at the OAAS Convention.

To make the next Convention even better, please take the time to complete the survey in the EventMobi app; we value your opinion.

Stay tuned as plans for 2024 are in the works, and some changes are already being considered. Thank you again for coming to the 2023 OAAS Convention; we can't wait to see you in 2024. All the best in the 2023 Fair season.





# A YEAR IN REVIEW ACROSS THE PROVINCE - 2022

# DISTRICT ONE

Agricultural societies in District One were excited to be back "more or less" to normal in 2022. Societies continued to be creative in developing ways to manage crowds and host in-person events. Agricultural societies across the District reported record crowds and great enthusiasm of fair-goers to be at the fairs. In several cases, agricultural societies reported exhibitor numbers being down this year, but overall, fairs in District One all reported successful events. A challenge that was reported since the pandemic was a decrease in volunteers and even in exhibit hall judges. Recruitment is something that will be a focus in 2023!

We certainly appreciate the efforts of all of our agricultural societies for their hard work keeping the fair feeling alive and well in District One while accommodating health restrictions as needed!

The Central Canada Exhibition Association (CCEA) decided in 2021 to close its books and disperse its assets. The Board has left a lasting legacy of their great show in the form of financial support to all agricultural societies in District One. Serious planning has been undertaken by the agricultural societies on how to spend the money received to improve their grounds or fairs. We gratefully thank all of the hardworking directors and managers of the CCEA for their commitment to and promotion of agriculture through the current agricultural societies.

On behalf of the District One executive, Laura Boyd, Amy Leroy, Cheryl Bunda, Mitchell Lefebvre and Meredith Brophy, as well as Provincial Executive members Elizabeth O'Gorman-Smit and Valerie Allen, we thank everyone for the support and commitment shown to the Agricultural Societies throughout the year!



# **BISTRICT TWO**

It's good to be back! With fairs back in full swing, the excitement this past summer could be felt everywhere! 2022 did not come without its challenges. But whether it was securing a midway/rides or dealing with the decrease in food vendors, the fairs all pushed through and made the best of every situation, showing once again their true resilience. Many of our fairs saw record-breaking attendance, which was a great boost after such a long couple of years with minimal activities.

Aside from the fairs, our agricultural societies hosted a range of other successful activities throughout the year, including barn dances, drive-in bingos, fall festivals, ladies' nights, and much more. We also had the opportunity this year to team up with District 1 and put together a booth for the International Plowing Match, where we spent a great few days promoting the OAAS and our districts.



Our AGM in October was well attended, with over 80% of our fairs taking part. Some great ideas were presented, great discussion during our round table talks and lots of entries from very talented artists and crafters in our communities for the district competitions. We were also able to host a well-attended judging school in November, despite the first snowfall of the season and a few cancellations.

This upcoming year is already presenting some challenges for some of our fairs, but everyone continues to work hard to overcome those challenges and have another very successful year.

Thank you to all the agricultural societies in District 2 for continuing to hold up the tradition of these agricultural fairs.

Thank you to the OAAS for the continued support with funding, information, and resources.

Good luck to everyone in 2023 – see you at the fair!

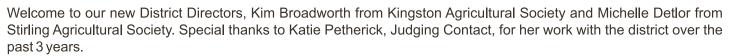


# **★ DISTRICT THREE**

The year 2022 showed us more than ever that our Agricultural Societies are resilient and willing to navigate several challenges to be able to host quality fairs and events for our communities. Despite some very hot and dry weather, several of our fairs saw record attendance and support from their communities and the public. It was fantastic to be able to attend events, fairs and AGMs in person, returning to making personal connections and creating new relationships.

We hosted two well-attended judging schools in the district, covering the topics of Junior Work, Photography, Baking and Preserves. Our District Spring Meeting occurred via Zoom, and our AGM proceeded in person with fantastic numbers in attendance, a silent auction, and District Competitions.

The District Executive is looking forward to hosting additional Judging Schools in the spring and working with our Agricultural Societies to see what new ideas will emerge as we all work to ensure our continued success in 2023 and beyond.



Thanks to our Agricultural Societies and volunteers for their dedication to ensuring a successful year.

# 

2022 was truly a good year for the Agricultural Societies in District 4. Seventeen of our eighteen Societies could provide their communities with an in-person fair. All reported record attendance.

Finding volunteers was a struggle for many. Missing from our fairs were petting zoos, and there were fewer food trucks. Security also became an issue at a few of the fairs.

Exhibits were down in the homecraft areas, but with some creativity, the feeling is this will pick up again. Our Societies are moving slowly to online fair books with one completely online. This has mixed reviews. We held 2 judging schools in 2022 and are planning to hold 2 in 2023.

Respectfully submitted by

Beth Meszaros Secretary/Treasurer District 4

# Strict Five

In 2022, many District 5 fairs had their best year ever, gate-wise, with people eager to taste the foods, enjoy the rides, see & smell the animals, and hear the sounds only a fair can offer. Most fairs were able to overcome the challenges of increased costs and depleted volunteer ranks to provide an amazing event. District 5 encompasses both heavily populated areas and small rural towns, and both came together at the district 5 AGM in October, where networking was the key to the meeting. The hum of conversation as fair ideas were shared made the day very successful. A powerful message of diversity and inclusion was prepared and presented by outgoing director Beth Wink.

Congratulations to the District 5 Agricultural Societies who celebrated milestones or COVID-delayed milestones.

Lorna Wilson









# A YEAR IN REVIEW ACROSS THE PROVINCE - 2022

# DISTRICT SIX

District 6 was back to business in full swing this year. The year started with 2 judging schools (Quilting & Crafts and Baking & Canning) as well as a "Boot Camp" for apprentices. 2 judging schools are planned for 2023 (Knitting & Crocheting and Photography & Woodworking), as well as a joint school with District 7 (Art & Group Displays).

It was nice to see all the fairgrounds busy this year. From the feedback received, every fair had its best fair ever. Our two one-day fairs had more entries than in previous years. Our larger fairs were down with school and homecraft exhibits, but they have received feedback from the public that they will be exhibiting next year. One comment that was expressed was that it was tight this year due to the lack of volunteers. A number of the fairs are looking at recruiting younger members and trying to focus on youth (but at the same time, we need the help of our seasoned volunteers). Bringing all of the volunteers back may take a few years. Paul Anderson, Terri Mand, and Michael Philpott will continue their roles as District Directors. Heather Dillon has done a great job as Provincial Director, but her term has ended, and after 6



years in the position, she is retiring. We have put out several feelers for a replacement, but no volunteers yet. We have submitted a proposal to the OAAS President for the interim period when we are without a Provincial Director. Ending on a happy note, we wish Heather all the best in her future endeavours.

# **BISTRICT SEVEN**

Although 2022 started out with uncertainty, our Agricultural Societies pushed ahead and held many successful, in-person events throughout the year. We came back with a bang, and most of our fairs had great weather and record-breaking attendance. In addition to our annual fairs, Burford and Erin Agricultural Societies each hosted the RCMP Musical Ride, while Paris, Grand River and Fergus hosted Breakfast from the Farm in conjunction with Farm & Food Care.

Two judging schools were held this year in District 7. On April 9, the Paris Agricultural Society hosted a Quilt Judging school, at which we had 20 participants. Our instructors were Jeannette Jamieson and Kelly Cook. Drumbo Fair hosted a Photography and Junior Work judging school in June, which was also well attended. We have already planned schools for 2023 to keep our judges up to date with their certifications.

Our Spring meeting was hosted online in 2022, but our annual meeting, hosted by Wilmot Agricultural Society, was held in person for the first time in two years. At our annual meeting in October, it was great to hear, in person, everyone's reports on successful events, fundraisers, and entertainment ideas. Our ambassadors took part in the Huron-Perth Christopher Leadership Course in the morning and in the afternoon, we held a group discussion ranging from recruitment ideas for new volunteers to make them feel relevant, as well as ways to improve our annual meetings to entice directors to attend. Great ideas were presented, and our new District directors will use this information going forward into 2023.

Congratulation to all of our District 7 Fairs for continuing to promote and preserve all aspects of rural life with your events!





# DISTRICT EIGHT

2022 brought back all in-person fairs to District 8 societies, along with a feeling that these events were truly missed over the past two years when they were held virtually, in a modified form or cancelled altogether. Many fairs reported enthusiastic fairgoers, with many breaking attendance records along the way.

The District was also able to bring back Judging Workshops, the Ambassador Competition, and the Father's Day Farm Tour all in person. We also were able to enjoy our District AGM in Brussels with all of our societies in October. At the AGM we received Bart Scherpenzeel's resignation, and we welcomed a new District Director, Heidi Danen, to the District Executive.

While we all eagerly waited to meet again comfortably in person, we found that using the District Zoom account continued to be of great value to our members. Being able to provide this service has made many meetings easier, especially in cases where meeting space is scarce at times.



We look forward to working towards an exciting 2023 season where innovation and strategies learned throughout the pandemic help to evolve the future of fairs in our communities.

# **★ DISTRICT NINE**

District 9 was very excited to be back to in-person events in 2022! Comber experienced a hot weather weekend, but that certainly did not hold anything back while experiencing the longest parade in years, as well as an increased number of entries and a successful derby. Comber also highlighted their success with acquiring numerous youths from the community volunteering for fair set up and take down. With the support of numerous sponsors, they also awarded eight \$1500 bursaries to students from Essex and Chatham – Kent Counties to pursue post-secondary agricultural programs. Dresden had a record number of exhibits; a tractor pull that went over really well and a successful soapbox derby. Ridgetown experienced a very successful farmers' market and formed a new partnership with their local Royal Canadian Legion for future events. Highgate welcomed their community back with a successful parade and pie auction. District 9 is looking forward to planning a judging school in 2023.



# B DISTRICT TEN

It was certainly great to be able to have a fair again this year. Most of the societies reported fewer entries in some of the classes they had at their fairs but average to above average in attendance. People are enjoying the activities that are offered and look forward to local activities we produce in our communities. It helps to build the momentum for next year's fair and hopefully a renewal in membership and volunteers in the years to come. This is a time to take advantage and advertise what you do for your communities.

I had the opportunity to visit some of the fairs this year, and each one of them is unique and I noticed the great value they offer to their communities. It is not only the fairs that they put on, but some have continued with the drive-thru dinners, and activities for the kids and others have had community socials with dances through out the year.

I would like to mention that we have added some new blood to our district team with the addition of Diane Atkinson from Tiverton and Jess Cook from Dundalk. Simon de Boar has retired from the district board but is only a phone call away if we need him. We appreciate everything that Simon has contributed to our district. Our succession planning continues in our district, and we look forward to the future.

Sincerely, Mike Dupuis



# A YEAR IN REVIEW ACROSS THE PROVINCE - 2022

# 🗱 DISTRICT ELEVEN

District 11 kicked off 2022 with our Spring Meeting in Burke's Falls at the end of April. This was the first in-person district meeting in the last 2 years and was well attended. The audience was engaged and shared ideas for their fairs and other events for the 2022 season.

Most of our agricultural societies had beautiful weather for their events this year, and many societies experienced great attendance numbers and full exhibit halls.

The Fall Meeting in Sundridge was also well attended. Our agricultural societies shared their successes and ideas for next year.

Our spring judging school gave judges an opportunity to recertify, and apprentices were able to launch their path to certification.



# DISTRICT TWELVE

District 12 Agricultural Societies had another busy year after nearly 2 years without fairs. Many of the Societies hosted events throughout the year for additional fund-raising dollars to support their annual Fair, which they are putting on with shoestring budgets. District 12 hosted 3 Judging schools in 2022. The topics were Canning, Crafts, Horticulture, Quilts, Fruits, Vegetable, Needlecraft, Photography, Antiques, Baking, Grains, Woodworking, eggs, Maple Syrup and Honey Government policy is making it harder and harder to secure funding from sponsorship and grants.

The one challenge still common among all societies is the need for younger volunteers. Many of our Agricultural Societies are encouraging junior directors to join the Agricultural Societies. Some have six to eight youth that is interested, and they can help plan and organize some activities for next year.

As always, we would like to thank all the Directors, volunteers and members for all their hard work and dedication year after year.



# B DISTRICT THIRTEEN

The year of smiling faces is what District 13 agricultural societies got to see in the year of 2022. It was filled with successes, growth, and great accomplishments. Many of our agricultural societies this past year were able to provide their community and surrounding communities with full inperson events. These events were either postponed or altered in the previous 2 years, and we were nothing but excited to have them back in full swing. Although fall fairs were the hit of the year, we also saw many other events take place such as fundraisers, annual events, community celebrations and much more! Smiling faces is what the district executive saw as they paid visits to the agricultural societies across District 13, and we were very proud of what everyone had accomplished this past year.

Our district spring meeting in Parkhill was a wonderful event where all of our societies were able to come together and work as one in order to move forward into a successful year. Here we heard the struggles and successes of the past years, but we were also able to create new ideas and lift each



other up as we headed into the year of 2022. The results of hard work, dedication and creative minds sure did show across District 13 in the upcoming months after the spring meeting, and we were able to hear it all about it at our Fall AGM hosted in Dorchester. Record-breaking attendances, great weather, new volunteers, and communities happy to be back were just a few of the things we heard at our fall AGM.

Smiles seemed to be a popular sight to see throughout the year, and as many would say it was great to see! District 13 is proud of the past year and our accomplishments, but we are just excited to see what 2023 has in store for us!

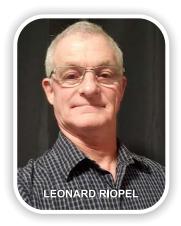


# DISTRICT FOURTEEN

From Cochrane to Temiskaming Shores, District 14 was in full swing again for 2022. Fall fairs were getting back up to regular numbers of exhibits and attendees, and all of the districts are excited to see what 2023 brings. District 14 put on two (2) judging schools this past year, and we are working towards getting more apprentice judges moving on to certification to improve our quality of judging for our own fairs in Northern Ontario. We also just want to take this opportunity to say thank you for all the countless hours the volunteers in each fair dedicate to putting on their fall fairs. Without you, your fairs would not be successful. Looking forward to what 2023 brings.

Elissa Girard

District Agricultural Director



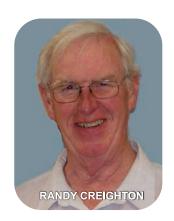
# DISTRICT FIFTEEN

There are seven agricultural societies in District 15. All reported record numbers attending their fairs and that homecraft exhibits overall were down, but the number of first-time exhibitors was up, which holds promise for future years.

The Kenora Agricultural Society has never received support from the city. Now, after holding a fair in the recreation centre for the past 50 years, have to find a new venue.

The Rainy River Valley Agricultural Society raised \$122,000 and received a \$100,000 anonymous donation toward renovating the Homecraft Exhibit building, which is now wheelchair accessible.

Dryden and District Agricultural Society upgraded their main building with a new stair, ramp and handrails. The next project is to expand capacity and provide more stalls for large animals.



The Canadian Lakehead Exhibition had a record year for attendance, but volunteer numbers were down. They have a waiting list of high school students needing their hours.

Oliver Agricultural Society had fewer food vendors attend this year, which resulted in a scramble to feed the multitudes. Society organizers were delighted with attendance numbers.

Hymers Agricultural Society has chronic problems with support from the horse community, but support from Dairy, Beef, Small animals, and poultry sectors make for great shows. Prize money is the largest single expenditure for the fair.

Rural Heritage Agricultural Society hosted the 90th Annual Slate River Plowing Match, open to anyone over 12 years of age. The family-friendly weekend in the country is a great attraction to those that are seemingly forced to live in the city.

Delegates to the District 15 Annual General Meeting voted to increase their district fees to \$200 per year, an increase of \$30.

Randy Creighton, Provincial Director



# COMMITTEE REPORTS - 2022

# **\$** FINANCE COMMITTEE

The Ontario Association of Agricultural Societies (OAAS) Finance Committee provides leadership to the Board of Directors and the organization with respect to monitoring the financial, investment and audit activities and responsibilities of the organization.

The Committee met regularly to determine the financial status of the OAAS and how to manage ongoing expenses and increase revenue. Recommendations were made to, and approved by, the Board throughout the year, looking to ensure financial security and growth for the organization.

The Board approved an increase in Membership fees, Service Members fees and Convention registration fees as there had not been an increase in these areas for several years. We awarded the first four OAAS scholarships late in 2022 and increased that number up to six scholarships to be awarded each year starting in 2023.

The Board also approved the hiring of a part-time Administrative Assistant to begin in March 2023. This was in response to the increased time required to support and advocate for our Agricultural Societies with OMAFA and the government.

Committee Members: Heather Owens, Liz O'Gorman-Smit, Beth Howell-Vervaecke, Glen Syme, Leonard Riopel, Grace Mullen.

# **# HUMAN RESOURCES COMMITTEE**

The main objective of the Human Resources committee is to monitor and evaluate staff and to relay staff concerns to the Board.

The OAAS is fortunate to have Vince Brennan as our Manager. Vince is always making new contacts and gives 110% to the Board and the membership. The board renewed Vince's contract this year, and we are excited to have him as OAAS Manager and a part of our team until at least October of 2025.

Kathryn Lambert, our OAAS Convention Administrator, is a delight to work with. She is very talented and always puts on a professional convention.

A HUGE Thank You to both of these amazing people.

As the image of the OAAS increases, the workload increases as well. The HR committee felt it was time to hire an apart-time staff person. We are excited to be reviewing applications for the position of Administrative Assistant currently. The name of the successful person will be announced at the 2023 convention.

Committee members: Glen Syme, Beth Howell-Vervaecke, Liz O'Gorman Smit and Heather Owens

# **SOMPLETITIONS COMMITTEE**

The Ontario Association of Agricultural Societies (OAAS) Convention Competition Committee is responsible for organizing and showcasing the competitions at the annual convention.

The Competition Committee is revamping the youth poster competitions. The 2023 season will be the last year for youth posters to compete at the district and provincial levels. The committee is currently reviewing options for new youth competitions for the 2024 season.

A survey regarding competitions was conducted in 2022. The results of the survey are being reviewed and may lead to further revisions to the competition categories.

Convention 2023 will be the inaugural competition for the maple syrup and honey competitions.

Committee Members: Carol Cann, Randy Creighton, Leonard Riopel, Liz O'Gorman-Smit



# SPEAKERS AND SESSIONS COMMITTEE

2022 was about celebrating our past 175 years and looking forward to the future!

With Kathryn as our lead, the committee was able to secure many top-notch speakers and very timely topics for the 2022 OAAS convention.

Seminars offered included topics pertaining to reopening post-COVID and the rebirth of the fair. Sessions on marketing/tourism, drafting contracts and grants as well as board rotation and leadership styles, and being accessible and inclusive for our events were just some presented.

Our keynote speaker on Friday morning was Shana McEachern speaking on how to "Future proof your Fair: Become a Grand Champion of Adaptability."

Our closing comedic speaker on Saturday was Susan Stewart, who helped us all leave with a smile, speaking on "The Last Laugh."

We were able to record some of the sessions to offer online to our members. As well the AGM was offered as a hybrid using Zoom to bring in delegates from across the province. The OAAS acknowledges the support from OMAFRA, in the form of a grant, to permit this technology to be implemented.

We are thankful to have Shawn LaPalm from the Co-Operators and Tim Carson from the Alberta Associations of Agricultural Societies, who are always willing to share their insights with our delegates.

Benjamin Miller attended to continue to share what is coming from the government, for our ag societies, regarding the "Ontario not-for-profit corporations act" and how that will affect our societies moving forward.

Thanks also to our many sponsors whose support allows us to offer seminars, panel sessions and round table discussion times. And thanks to you, the delegates who complete the surveys provide feedback to the committee enabling us to improve what we offer in subsequent years.

Committee Members: Beth Howell-Vervaecke, Valerie Allen, Andrew Taylor, Lorna Wilson, Heather Owens, Angie Robinson, Heather Dillon, Mike Dupuis, Glen Syme, Liz O'Gorman-Smit

# \* YOUTH COMMITTEE

The Ontario Association of Agricultural Societies (OAAS) Youth Program Committee provides support and leadership to the Board of Directors and the OAAS organization with respect to developing and providing guidelines and programs to provide a safe, positive and inclusive environment for youth.

The committee continues to build on the work of past committees to develop a program that can be implemented at the local agricultural society level. The focus of the program is on recruitment, mentoring, policies and training. Last year at the convention, a handbook that was developed was launched. We also had several agricultural societies agree to be part of a pilot group to try out the handbook's contents and adapt it to their individual agricultural society activities. It has been exciting to hear what various agricultural societies are accomplishing. There is still an opportunity to add new ideas to the handbook, as well as there being an opportunity to share ideas of youth program implementation across the province at the 2023 Convention seminar.

The Youth Committee is also developing video presentations to promote youth involvement with agricultural societies.

Committee Members: Valerie Allen, Lauren Armstrong, Linda Murray (Ad Hoc Member), Grace Mullen, Liz O'Gorman-Smit, Jentje Steenbeck, Andrew Iceton.



# **COMMITTEE REPORTS - 2022**

# **SOLUTION** GOVERNANCE COMMITTEE

The Governance Committee is responsible for reviewing and updating the OAAS Policies and Procedures, Terms of Reference and Constitution.

The committee met regularly throughout the year. This year one of the committee's objectives was to have the whole board get involved in reviewing some of the policies and procedures of the OAAS. Some time was spent at our Spring and Fall meetings for this process. With the number of governance documents, it is an ongoing task to review and update these documents in the most thorough and efficient manner.

Committee Members: Leonard Riopel, Randy Creighton, Carol Cann, Angie Robinson, Heather Owens, Lorna Wilson, Liz O'Gorman-Smit, Valerie Allen

# ★ FIRST IMPRESSIONS COMMITTEE

The role of the Committee is to coordinate the First Impressions program on behalf of the Ontario Association of Agricultural Societies.

In 2022 four agricultural societies participated as they re-established their fairs following complete or partial shutdowns due to the pandemic. The participants were Rockton, Plympton-Wyoming, Norfolk and Zurich. Teams shared constructive feedback and had some good discussions on how ideas were developed or activities implemented following the formal presentations. Their recommendation is that this is a valuable tool that aids in making improvements to all aspects of your fair and encourages all agricultural societies to take advantage of the opportunity!

Committee members: Heather Dillon, Mike Dupuis, Randy Creighton, Glen Syme, Beth Howell-Vervaecke, Andrew Taylor, Leonard Riopel, Liz O'Gorman-Smit

# 🐞 JUDGING PROGRAM ADVISORY COMMITTEE

The role of the OAAS Judging Program Advisory Committee is to provide support and leadership to the Board of Directors and the OAAS organization with respect to the Judging Program, including Judging Standards, Judges and Instructors' Requirements, Judges' and Instructors' Lists, and Judges' & Instructor's training.

The Committee is currently reviewing the current "A *Guide to Organizing an OAAS Judging School*" – the current information will be expanded and updated and split into separate guides for Districts, Agricultural Societies, Judges, and Instructors.

Upon the recommendation of the Committee, effective immediately, the OAAS has instituted a 5-year program in that Instructors that instruct a category at a Judging School will be given credit for attending that Judging School as a Judge for that category to allow them to maintain their Judges' certification with the stipulation that they should still endeavour to attend a Judging School in that category as an attendee whenever possible.

Committee members were involved at the Convention with presenting the "How to Excel as an Exhibition Convener" seminar and in co-ordinating/instructing the Maple Syrup and Honey Judging School. The Manager and Committee members were invited to the Alberta Association of Agricultural Societies(AAAS) Convention in early February to speak about our Judging Program and conduct a Judging School.

Committee Members: Colleen Anderson, Ann Babcock, Cheryl Bunda, Connie Courtney, Joanne Holt, Terri Mand, Katie Petherick, Vince Brennan, Liz O'Gorman-Smit





# ONTARIO ASSOCIATION OF AGRICULTURAL SOCIETIES ANNUAL GENERAL MEETING SATURDAY, FEBRUARY 19, 2022, AT 8:30 AM

SHERATON PARKWAY, RICHMOND HILL, GRAND YORK BALLROOM — LOBBY LEVEL HYBRID — IN-PERSON AND VIA ZOOM

#### Call to Order and Welcome

University of Guelph 'Foundations in Agricultural Management' Presentation

Introduction of 2022 OAAS Board of Directors

In Memoriam by 1st Vice President OAAS, Liz O'Gorman-Smit

# Staff Remarks: Kathryn Lambert & Vince Brennan

- Kathryn referenced her written report in the annual report, thanked delegates for trusting the OAAS to put on a safe convention and to the board and volunteers for all their hard work and support
- Vince the OAAS and Agricultural Societies are all living with a new theme "Change", Thanks to the Central Canada Exhibition Association for their generous donation to the newly formed scholarship fund. He also thanked Kathryn, the Board, Directors, Volunteers and Sheraton for all their hard work to put on the 2022 convention.

#### President's Address: Beth Howell-Vervaecke

• We have been celebrating the OAAS 175th anniversary over the past couple of years. We were very pleased that we could do that in person at the 2022 Convention. Beth encouraged everyone to visit the OAAS website to utilize the many resources available to assist Agricultural Societies succeed in the coming months and years as we come out of the pandemic and get back to doing what we do best. Beth thanked the board for all their continued hard work.

# Greetings from the Honorable Rob Black, Senator for Ontario

- Coming to the convention is like coming home. Seeing silver (old) friends while making new friends. The variety of seminars and talks that were available were very impressive. Congratulations to all those have attended the OAAS in person or virtually this year and over the past 175 years. Agricultural societies tell our stories all year long, but the local fairs do so much more (economic, educational, etc.). Congratulations were given to the many fairs on their major milestone years. Senator Black committed to continue to educate and advocate for agricultural societies in the chamber. Thank you to the Board for your continued hard work and support of the Agricultural Societies.
- Senator Black presented the OAAS a certificate from the Senate celebrating the 175 Anniversary

#### Motion 1: Approve the Agenda

Approve the agenda as posted on our website, distributed via email link, and presented today to the membership.

# Carried

#### **Confirmation of Quorum**

We have quorum with 165 voting delegates.

Motion 2: Approve the 2021 Annual Meeting Minutes as circulated - Vince Brennan, Manager Approve the Minutes of the Annual Meeting of the Ontario Association of Agricultural Societies held on Saturday, February 20, 2021, as posted on our website, distributed via email link, and presented today to the membership. Carried

Report for Review Engagement as circulated - Lynch, Rutherford, Tozer, Port Hope, Ontario Review of Financial Reports - Vince Brennan, Manager, reviewed the report for Review Engagement as prepared by Lynch, Rutherford, Tozer, Port Hope, Ontario

- Vince provided some information about specific lines in the financial report
- No questions or comments



#### Motion 3: Accept the 2021 Financial Statements – Vince Brennan

Accept the Financial Statements as posted on our website, distributed via email link, and presented today to the membership

### **Carried**

# **Motion 4: Appoint Review Engagement Company for 2022**

Appoint Lynch Rutherford Tozer to provide an Independent Practitioner's Review Engagement Report for 2022 Financial Statements

#### Carried

# Motion 5: Confirm the Acts of Directors and Officers for the past year

That all acts, made, done and taken by the Directors and Officers of the Association, since the last Annual Meeting be and hereby ratified and confirmed

# Carried

### Motion 6: Approve the Amendments to the Constitution and By-Laws – Heather Owens

Approve the amendments to the Constitution and By-Laws as presented/amended.

#### Carried

#### **Presentation to Past President**

Presentation to Linda Murray, Outgoing OAAS Provincial Director Presentation to Brian Slaughter, Outgoing OAAS Past President

# Motion 7: Accept all District and Committee reports as printed in the Annual Report

Accept all District and Committee reports as printed in the Annual Report

#### Carried

#### **Motion 8: Confirm Election of Board of Directors**

Confirm the election of the 2022/2023 OAAS Board of Directors.

### Carried

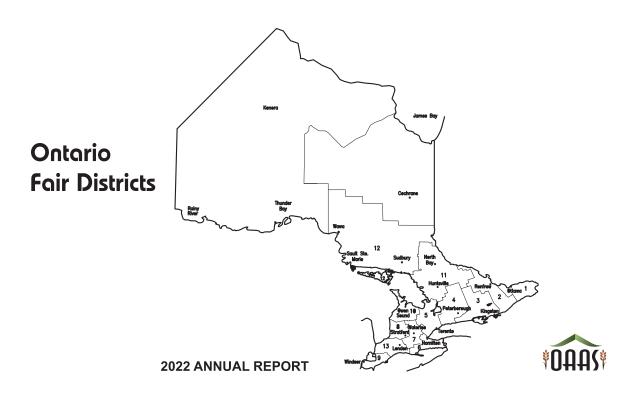
### Closing Keynote Speaker – Susan Stewart, Comedian, Author, Professional Speaker

### Closing Comments from 2022 President Liz O'Gorman-Smit

Liz presented Beth with a plaque commemorating her term as President.

Liz gave her closing remarks which included thanks to the past presidents (Judy, Doug, Brian, and Beth), the board and the OAAS Staff. Topics covered were adapting to the changes, youth engagement, youth volunteering, first impressions programs, strategic planning program and governance workshops. Well wishes to all Agricultural Societies for a successful 2022.

# **Adjournment**





# ONTARIO ASSOCIATION OF AGRICULTURAL SOCIETIES Financial Statements November 30, 2022

# **ONTARIO ASSOCIATION OF AGRICULTURAL SOCIETIES**

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LYNCH RUTHERFORD TOZER

CHARTERED PROFESSIONAL ACCOUNTANTS

# INDEPENDENT PRACTITIONER'S REVIEW ENGAGEMENT REPORT

To the Directors of Ontario Association of Agricultural Societies

We have reviewed the accompanying financial statements of Ontario Association of Agricultural Societies (the Association) that comprise the statement of financial position as at November 30, 2022, and the statements of revenues and expenditures, changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Practitioner's Responsibility

Our responsibility is to express a conclusion on the accompanying financial statements based on our review. We conducted our review in accordance with Canadian generally accepted standards for review engagements, which require us to comply with relevant ethical requirements.

A review of financial statements in accordance with Canadian generally accepted standards for review engagements is a limited assurance engagement. The practitioner performs procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less in extent than, and vary in nature from, those performed in an audit conducted in accordance with Canadian generally accepted auditing standards. Accordingly, we do not express an audit opinion on these financial statements.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the financial statements do not present fairly, in all material respects, the financial position of Ontario Association of Agricultural Societies as at November 30, 2022, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Port Hope, Ontario January 30, 2023

71 Walton Street Port Hope, Ontario L1A 1N2 (905) 885-2443 Chartered Professional Accountants Licensed Public Accountants

Lynch Rethodord Tozer



# ONTARIO ASSOCIATION OF AGRICULTURAL SOCIETIES

# Statement of Financial Position As at November 30, 2022

			2022	2021
	ASSETS			
CURRENT Cash Investments (Note 3) Accounts receivable (Note 4) Prepaid expenses		\$	133,477 488,192 - 6,373	\$ 216,616 181,299 9,112 6,279
		-	628,042	 413,306
EQUIPMENT (Note 5)			706	1,283
LONG TERM INVESTMENTS (Note 3)		-		100,519
			706	101,802
		\$	628,748	\$ 515,108
	LIABILITIES			
CURRENT Accounts payable (Note 6) Deferred income (Note 7)		\$	16,682 62,986	\$ 21,952 83,590
			79,668	105,542
LONG TERM DEBT (Note 8)			38,950	37,637
			118,618	143,179
UNRESTRICTED NET ASSETS	NET ASSETS		510,130	371,929
		\$	628,748	\$ 515,108

ON BEHALF OF THE BOARD	
***************************************	Director
	Director

The accompanying notes form an integral part of these financial statements

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LYNCH RUTHERFORD TOZER



# **ONTARIO ASSOCIATION OF AGRICULTURAL SOCIETIES**

# Statement of Revenues and Expenditures Year Ended November 30, 2022

		2022		2021
REVENUES				
Convention fees	\$	46,746	\$	53,158
Affiliation and Membership fees		81,203	7	64,841
Partnership donations		243,282		17,275
Book sales		1,065		526
Other		6,891		333
Interest		6,247		2,205
	0	385,434		138,338
EXPENSES				
Salaries and wages		96,005		86,293
Website		3,518		306
Insurance		1,733		1,871
Memberships		3,725		3,211
Office		13,468		6,739
Professional fees		3,170		3,115
Professional development		3,809		4,966
Travel		3,169		2
Telephone		2,704		2,724
Interest and bank charges		2,820		3,568
Interest on long term debt (Note 8)		1,312		1,542
Amortization		578		373
Board member meetings		34,717		5,168
Committees and convention		44,149		8,934
Printing and reproduction		17,806		7,526
Fair visitations		762		19
Recognition awards		838		478
Other		4,011		3,168
Special projects		939		2,344
Youth Scholarship	S	8,000		#
	25	247,233		142,326
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES FROM				
OPERATIONS	1	138,201		(3,988)
OTHER INCOME				
CEBA Loan Forgiveness (Note 8)		<b>=</b> 5		10,000
CEBA Writedown (Note 8)		<b>=</b> 0:		1,148
Canada Emergency Wage Subsidy Program (Note 9)		-		36,159
Gain (Loss) on Disposal of Assets	8		-	(571)
	2			46,736
EXCESS OF REVENUES OVER EXPENSES	\$	138,201	\$	42,748

The accompanying notes form an integral part of these financial statements



# ONTARIO ASSOCIATION OF AGRICULTURAL SOCIETIES Statement of Changes in Net Assets Year Ended November 30, 2022

	10-3590	2022		2021
NET ASSETS - BEGINNING OF YEAR EXCESS OF REVENUES OVER EXPENSES	\$	371,929 138,201	\$	329,181 42,748
	_	expension tenants	_	-212-2012-002-0
NET ASSETS - END OF YEAR	\$	510,130	\$	371,929

The accompanying notes form an integral part of these financial statements





# **ONTARIO ASSOCIATION OF AGRICULTURAL SOCIETIES**

# Statement of Cash Flows

# Year Ended November 30, 2022

		2022		2021
OPERATING ACTIVITIES			120	
Excess of revenues over expenses Items not affecting cash:	\$	138,201	\$	42,748
Amortization		578		373
Loss on disposal of equipment		-		571
CEBA Loan Forgivenss income and writedown (Note 8)		_		(11,148)
CEBA Loan Interest (Note 8)		1,312		1,542
		140,091		34,086
Changes in non-cash working capital:				
Accounts receivable		9,112		(1,866)
Prepaid expenses		(94)		94
Accounts payable		(5,270)		6,895
Deferred income	-	(20,604)		72,540
		(16,856)		77,663
Cash flow from operating activities		123,235		111,749
INVESTING ACTIVITIES				
Purchase of equipment		0. <del></del> .		(1,656)
Purchase of investments	3	(206,374)		(102,205)
Cash flow used by investing activities		(206,374)		(103,861)
FINANCING ACTIVITY				
CEBA loan proceeds (Note 8)	_			20,000
INCREASE (DECREASE) IN CASH FLOW		(83,139)		27,888
CASH - BEGINNING OF YEAR		216,616		188,728
CASH - END OF YEAR	\$	133,477	\$	216,616

The accompanying notes form an integral part of these financial statements



# ONTARIO ASSOCIATION OF AGRICULTURAL SOCIETIES Notes to Financial Statements November 30, 2022

#### NATURE OF OPERATIONS

The Ontario Association of Agricultural Societies (OAAS) is a non-profit organization without share capital established in 1935 to serve as the unifying organization for all of the Agricultural Societies in the province. The Association operates under the Agricultural and Horticultural Act (Ontario). The Board of Directors represent 15 districts from across the province. The Association is financed primarily through affiliation fees of the agricultural society and service members.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO) and are in accordance with Canadian generally accepted accounting principles.

#### Cash

Cash consists of bank deposits and cash on hand.

### Revenue recognition

The Association follows the deferral method of accounting for contributions such as affiliation and convention fees, donations, and grants. Restricted contributions are recognized as revenue in the year in which the related expenditures are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Convention fees are recognized at the time the underlying convention event is held; at the time service requirements for the payment have been met. Affiliation fees are recognized in the year of which the affiliation relates; as contributions, rather than fees for services because the fees paid are not commensurate with the value of services received. Book sales revenues are recognized when the books are sold. Unrestricted donations and grants are recognized when received or when the amount can be reasonably estimated and when ultimate collection is reasonably assured. Restricted donations and grants for expenditures of one or more future periods are deferred and recognized as revenue in the same period or periods as the related expenditures are recognized.

#### Equipment

Equipment is stated at cost or deemed cost less accumulated amortization. Equipment is amortized over its estimated useful life on a declining balance basis:

Computer equipment

45% declining balance method

The Association regularly reviews its equipment to eliminate obsolete items. Government grants are treated as a reduction of equipment cost.

Equipment acquired during the year but not placed into use are not amortized until they are placed into use.

(continues)

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LYNCH RUTHERFORD TOZER



# ONTARIO ASSOCIATION OF AGRICULTURAL SOCIETIES Notes to Financial Statements November 30, 2022

#### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Volunteer Services

The Association would not be able to carry out its activities without the services of the many volunteers who donate a considerable number of hours. Because these services are not normally purchased by the Association and because of the difficulty of determining their fair value, amounts for donated services are not recognized in these financial statements (current or prior year). Donations-in-kind are only recognized in the financial statements if they are normally purchased and their fair value can be established.

#### Financial instruments policy

Financial instruments are recorded at its fair value adjusted by, in the case of a financial instrument that will not be measured subsequently at fair value, financing fees and transaction costs that are directly attributable to the instrument. These costs on the acquisition, sale or issue of financial instruments are expensed when incurred if the financial instrument will be subsequently measured at fair market value. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date when there are indications of impairment.

Financial assets measured at amortized cost on a straight-line basis include cash, term deposit investments, trade and other accounts receivable.

Financial liabilities measured at amortized cost on a straight-line basis include accounts payable and long-term debt reported as financial liabilities.

#### Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. In particular, estimates are used in accounting for certain items such as deferred revenues, allowance for doubtful accounts and useful lives of capital assets. Actual results could differ from these estimates.

LYNCH RUTHERFORD TOZER



# ONTARIO ASSOCIATION OF AGRICULTURAL SOCIETIES

# Notes to Financial Statements November 30, 2022

#### 3. INVESTMENTS

The investments (including accrued interest) consist of the following:

	0	2022	 2021
Non-Redeemable GIC -Home Bank, 5.12%, due November 16, 2023	\$	51,277	\$ 2
Non-Redeemable GIC -Access Credit Union, 4.25%, due September 23, 2023		81,091	80,161
Non-Redeemable GIC -Home Trust, 5.12%, due November 16, 2023		51,277	101,138
Non-Redeemable GIC- Community Tr 1.17%, due June 21, 2023		102,228	100,519
Non-Redeemable GIC- RBC Scholarship 4.00%, due January 25, 2023 Non-Redeemable GIC- RBC Scholarship 4.55%, due		101,364	-
October 27, 2023	S	100,955	 
Total investments Less: long-term portion of investments	8 <del>3</del>	488,192	281,818 (100,519)
		488,192	181,299

Investments in the guaranteed investment certificates have been classified as current assets on the statement of financial position when the amounts mature in less than twelve months. Investments that mature in more than twelve months are classified as long term assets.

#### 4. ACCOUNTS RECEIVABLE

Accounts receivable consists of the following;

	202	22	2021
Trade accounts receivable	\$	-	\$ 9,112
EQUIPMENT			

	<u> </u>	Cost	mulated rtization	Net	022 book Ilue	2021 et book value
Computer equipment	\$	1,656	\$ 950	\$	706	\$ 1,283



5.

# ONTARIO ASSOCIATION OF AGRICULTURAL SOCIETIES Notes to Financial Statements

November 30, 2022

### 6. ACCOUNTS PAYABLE

Accounts payable consists of the following;

	2022		2021	
Trade and other accounts payable Government remittances	\$ 	17,394 (712)	\$	3,895 18,057
	\$	16,682	\$	21,952

The amount owing to/ (receivable from) Government remittances relates to HST recurring filings.

### 7. DEFERRED INCOME

The following amounts have been received, but not yet recognized as revenue:

	2022		 2021
Fair Affiliation Family Showcase Fees	\$	47,361 400	\$ 55,310
Partnership Donations		33 <b>4</b> 0	16,050
Service Member Fees		4,375	5,700
Showcase Fees		1,650	1=01
Tradeshow Badge		200	30
Tradeshow Fees	_	9,000	 6,500
	\$	62,986	\$ 83,590

In 2021 and 2022, deferred income consists of fees which are paid in the current fiscal year but relate to the subsequent fiscal year. As a result, the entire balance has been reported as a current liability. The organization implemented a policy for the fair affiliation fees to be paid in advance. Therefore, the \$47,361 collected for 2023 fair affiliation fees has been deferred in full (\$55,310 in 2022).

# ONTARIO ASSOCIATION OF AGRICULTURAL SOCIETIES Notes to Financial Statements November 30, 2022

#### 8. LONG TERM DEBT

	2022		2021	
CEBA Loan Loan forgiveness	\$	60,000 (20,000)	\$	60,000 (20,000)
CEBA loan at face value Writedown Cumulative Interest		40,000 (4,593) 3,543		40,000 (4,593) 2,230
CEBA loan at amortized cost	\$	38,950	\$	37,637

The Association received a Canada Emergency Business Account (CEBA) interest-free loan for \$40,000 during 2020. 25% or \$10,000 of the loan will be forgiven if the remaining \$30,000 balance of the loan is repaid in full on or before December 31, 2023. If the \$30,000 is not repaid in full on or before December 31, 2023, the full \$40,000 loan will be payable. The balance outstanding may be extended to December 31, 2025 but interest will be charged at a rate of 5%.

The Association expects to repay the loan in full prior to December 31, 2023. Therefore, \$10,000 has been reported as forgiveness income on the statement of revenues and expenditures.

The Association received an additional CEBA interest-free loan for \$20,000 during 2021. 50% or \$10,000 of the loan will be forgiven if the remaining \$10,000 balance of loan is repaid in full on or before December 31, 2023. If the \$10,000 is not repaid in full on or before December 31, 2023 the full \$20,000 will be payable.

The CEBA loan is non-interest bearing, however, due to the application of accounting for financial instruments, interest expense on the CEBA loan is recognized over the life of the CEBA loan at the prevailing interest rate at the time of inception of the CEBA loan. The CEBA loan is measured at amortized cost based on an estimated 5% interest rate; the applicable rate if the loan is not repaid by December 31, 2023. Based on these assumptions, the initial CEBA loan writedown of \$4,593 (2021 - \$4,593) is reported as other income on the statement of revenues and expenditures. Cumulative interest expense of \$3,543 (2021 - \$2,230) has been reported on the statement of revenues and expenditures.

Therefore, in summary, the loan payable balance is \$38,950 (2021-\$37,637), \$0 (2021 - \$11,148) has been recognized as other income and \$1,312 (2021 -\$1,542) has been reported as interest expense.



# ONTARIO ASSOCIATION OF AGRICULTURAL SOCIETIES

# Notes to Financial Statements November 30, 2022

# 9. Canada Emergency Wage Subsidy Program

	2022		2021	
Canada Emergency Wage Subsidy Program	\$	-	\$	36,159

In response to COVID-19, the Government of Canada announced the Canada Emergency Wage Subsidy (CEWS) program. The program provides employers that have been impacted by COVID-19 with a wage subsidy to cover a portion of employee wages. The Association has assessed its eligibility and determined that it has qualified for this subsidy from the March 15, 2020 effective date through November 2021. The Association was not eligible for the CEWS in subsequent periods.

During the year ended November 30, 2022, the Association received \$0 (2021 - \$36,159) in government assistance from the Canada Emergency Wage Subsidy (CEWS) program.

# 10. OTHER ISSUES

Subsequent to November 30, 2022, the global COVID-19 pandemic has severely impacted economic activities around the world and it continues to evolve. The duration and impact of the pandemic remains uncertain at this time. The Association has determined that these events are non-adjusting subsequent events. Hence, the financial position and results of operations as of and for the year ended November 30, 2022 have not been adjusted to reflect their impact, if any. As well, the Association is not able to reliably estimate the effects of the pandemic on the results of its future operations and financial position.

# 11. FINANCIAL INSTRUMENTS

The Association is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the Association's risk exposure and concentration as of November 30, 2022.

#### Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Association is exposed to credit risk from customers. In order to reduce its credit risk, the Association reviews a new customer's credit history before extending credit and conducts regular reviews of its existing customers' credit performance. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. The Association has a significant number of customers which minimizes concentration of credit risk.

## Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Association is exposed to this risk mainly in respect of its receipt of funds from its customers and other related sources, and accounts payable.

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# ONTARIO ASSOCIATION OF AGRICULTURAL SOCIETIES Notes to Financial Statements November 30, 2022

# 11. FINANCIAL INSTRUMENTS (continued)

Fair value

The Association's carrying value of cash and cash equivalents, term deposits, accounts receivable, and accounts payable approximates its fair value due to the immediate or short term maturity of these instruments.

Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the Association has invested funds in investments at a fixed interest rate.

#### 12. COMPARATIVE FIGURES

Some of the comparative figures have been reclassified to conform to the current year's presentation.



#### "A" & "B" FAIRS SECTION

1936 P.H. Dewan, Woodstock 1937-38 H.A. Stewart, tratford 1939-40 Cecil Stobbs , Leamington 1941 R. Cowan 1942-44 W. Walker, Fort William 1945 Lloyd Culver, Simcoe 1946-47 B.L. McLean, Lindsay 1948 A.C. Gamble, Richmond 1949 J. Brodie Ness, Kingston 1950 J.E. Nephew, Woodstock 1951 F.H. Bell, Stratford

1952 Gordon Brown, Welland 1953 J.S. Walker, Leamington 1954 Ben Bleecker, Halloway 1955 E.H. Buck, Paris 1956 George Waldie, Stratford 1957 Reg. M. Hudspeth, Caledonia 1958 Elmer McKinnon, Hillsburgh 1959 R.W. Green, Ridgetown 1960 Chas. Boynton, Thornhill 1961 N.G. Wilson, Lindsay 1962 Arthur Lemon, Owen Sound 1963 Osborne L. Sager, Troy 1964 Keith South, Brigden 1965 K.J. Reaney, Mitchell 1966 Philip F. Dodds, Picton 1967 J. Eldon Craig, Metcalfe 1968 H.I. Pond, Simcoe 1969 James Howell, St. George 1970 John Hughes, Stroud 1971 Andrew Houston, Dresden 1972 Robt. Cochran, Almonte 1973 Douglas Witham, Simcoe 1974 W.B. Wallace, Woodstock 1975 H.A. Telfer, Paris 1976 Alvin Mark, Cameron 1977 Lorne Munday, Sombra 1978 Milton Symington, Arnprior 1979 James Buck, Ayr 1980 Mrs. R. Hamilton, Trenton 1981 Gerald Mann, Markham 1982 John Fennell, Bradford 1983 Murray McKerrall, Dresden 1984 Betsy Clarke, Ottawa

#### **PAST PRESIDENTS - AGRICULTURE COMMITTEE**

1906 J.W. Sheppard, Hamilton 1907-08 Wm. Laidlaw, Guelph 1909-10 H.J. Gould, Uxbridge 1911-12 Dr J.U. Simmons, Frankford 1913-14 Dr W.A. Crow, Chesley 1915-16 J.C. Stuart, Osgoode Station 1917-18 Wm. Scarf. Durham 1919-20 L.J.C. Bell, Brampton 1921 Wm. J. Connelly, Cobden 1922 John Farrell, Forest 1923 J.A. Ault, Winchester 1924 A.R.G. Smith, New Hamburg 1925 Jas. McLean, Richmond Hill 1926 D.A.T. Morrow, Maxville 1927 Chas. White, Emsdale 1928 J. A. McLean, Rodney 1929 E. A. Culver, Simcoe 1930 R.H. Crosby, Markham 1931 D.D. Gray, Ottawa 1932 Dr. J.J. Wilson, Burks Falls 1933 J.T. Malcolmson, Dublin 1934 J.J. Tierney, London

1935 Geo. E. Foster, Honeywood

1936 S.A. Gibson, Ingersoll 1937 W.A. Hill, Madoc 1938 R.J. Kerr, Acton 1939 G.V. Robinson, Dresden 1940 Wilfred Walker. Fort William 1941 Dr. E.F. Johnston, Carp 1942 Dr. S.R. McKelvey, Beeton 1943 W.A. Cockburn, Drumbo 1944 L.F. Robertson, Powassan 1945 Dr. D.J. Hogan, Perth 1946 Alex B. McKague, Teeswater 1947 Irwin McMahon, Hawkestone 1948 D.M. Stewart, Osgoode 1949 E.H. Buck, Paris 1950 Ben Bleeker, Halloway 1951 Geo. W. Boyer, Bracebridge 1952 H.A. Ross, Mount Forest 1953 Herb Corbett, Dundalk 1954 Howard Giles, Almonte 1955 Raymond Comfort, St. Ann's 1956 C.R. Charlton, Ilderton 1957 J. Stanley Darling, Burks Falls 1958 S. Fitzgerald, Shannonville 1959 A.S. Lee, Rodney 1960 W.H. Hunter, Hespler

1961 Geo. A. Edwards, Englehart 1962 Jas. Mair, Brussels 1963 Wm. B. Hodgins, Carp 1964 Arthur Rowan, Alton 1965 Wm. MacDougall, Alvinston 1966 R.R. Stewart, Peterborough 1967 Donald Lemon, Annan 1968 H.B. Buchanan, Paris 1969 J.H. Hammond, Rainy River 1970 Lloyd Betzner, Dundas 1971 J.D. Tate, Sutton West 1972 Albert Carson, Listowel 1973 W.B. Wallace, Woodstock 1974 D.L. McTaggart, Appin 1975 Stuart Hall, Cambridge 1976 Harvey Woods, Lyndon 1977 Stan Duncanson, Dutton 1978 Laurie McCulloch, Hampton 1979 Floyd Hunsperger, New Dundee 1980 Hartley Houston, Earlton 1981 Doug Downey, Kingston 1982 Murray Spence, Cobden 1983 J.R. Kincaid, New Liskeard 1984 Ross Farr, Kleinburg

1985 John Crogie, Cobden 1986 Len Patterson, Harriston 1987 Kevin Ryan, Charlton 1988 Don Heath, Hornby 1989 Bob Taylor, Paris 1990 Irene Palmer, Schomberg 1991 Guy Scott, Kinmount 1992 Louise Dambrowitz, Matheson 1993 Jim Connell, Palmerston 1994 Marian Benka, Thunder Bay 1995 David Simser, Fenelon Falls 1996 Ross Sager, St. George 1997 John Creeden, Paris 1998 Clarence Pinkney, Orangeville 1999 Harold Thompson, Brigden 2000 William Morris, Delta 2001 Bruce Munro, Carp 2002 Elvin Petherick, Campbellford 2003 Don Carlin, Caledonia 2004 Joanne Gregson, Hillsburgh 2005 Janet Cameron, Clinton 2006 David Grandy, Brooklin 2007 Percy McNabb, Cochrane 2008 Harry Emmott, Ayr 2009 Meredith Brophy, Metcalfe

# **PAST PRESIDENTS - HOMECRAFT COMMITTEE**

1937 -39 Mrs Ethel Monture. Ohsweken 1940-41 Mrs. J.K. Kelly, Almonte 1942 MIss Lillian Rutherford, Bolton 1943 Mrs. W.E. Palmer, Wainfleet 1944 Mrs. W.C. Huckle, Bracebridge 1945 Mrs. O.W. Rolph, Orono 1946 Mrs. H. Dickenson, Mt. Hope 1947 Mrs Wm. Beattie, Staples 1948 Mrs. A. McKinney, Brampton 1949 Mrs. F. Henderson, Napanee 1950 Miss Ina Hodgins, Carp 1951 Mrs. W. Hume, Campbellford 1952 Mrs. N. Hyslop, Caledonia 1953 Mrs. Dave McPherson, Dutton 1954 Mrs A.D. Koehler, Durham 1955 Mrs. Milton Fisher, Emo 1956 Mrs. G. Ironside, Georgetown 1957 Miss Ella Hamilton, Russell

1958 Mrs. Wm. Dawson, Tillsonburg 1959 Mrs. Alvin Stone, Dunchurch 1960 Mrs. Murray Young, Cochrane 1961 Mrs. H.A. Telfer, Paris 1962 Mrs. F. Spearing, Stayner 1963 Mrs. O. Bell, Binbrook 1964 Mrs. Jos. Grummet, Seaforth 1965 Mrs. J.H. Leslie, Peterborough 1966 Mrs. L. Topham, Woodstock 1967 Mrs. F. McBean, Mooretown 1968 Mrs. J. Black, Chesley 1969 Mrs. A.R. Wilson, Markham 1970 Mrs. G. McLaren, Thunder Bay 1971 Mrs. C. Ryder, Aylmer 1972 Mrs. R. Gibson, Gorrie 1973 Mrs. A.J. Edwards, Englehart 1974 Mrs. G. Garlow, Ohsweken 1975 Mrs. R. Hamilton, Trenton 1976 Mrs. E. Inch, Bruce Mines 1977 Mrs. S. Rathwell, Navan

1978 Mrs. N. Baker, Alberton 1979 Mrs. J. Reaney, Mitchell 1980 Mrs. Ruby Christie, Port Perry 1981 Mrs. Lois Hunter, Smith Falls 1982 Mrs. Maxinne Gray, Wyoming 1983 Mrs. Lois Leitch, Shelburne 1984 Mrs. Shirley McKerrall, Dresden 1985 Mrs. N. Thompson, Campbellford 1986 Betty Lester, Lindsay 1987 Dolores Shapton, Exeter 1988 Jeannette Jamieson. Cambridge 1989 Colleen Anderson, Sundridge 1990 Ruth Brooks, Jerseyville

1991 Alieda Murray, Clifford 1992 Roberta Lane, Thunder Bay 1993 Colleen Anderson, Sundridge 1994 Beatrice Timlin, Roseneath 1995 Eleanor Drummond, Smith Falls 1996 Moree Thomas, Smithville 1997 Joan Edwards, Ilderton 1998 Sylvia Parr, Ancaster 1999 Gail Argue, Carp 2000 Bev Fry, Ripley 2001 Eileen Brown, Orton 2002 Iva Nagy, Rockton 2003 Shelley Jones, Meaford 2004 Mary Fisher, Winchester 2005 Sheila McLaughlin, Picton 2006 Margaret Clark, Dunnville 2007 Pat Marcotte, Wahnapitae 2008 Janette Mulholland, Leamington 2009 Joanne Miller, Arran-Tara

#### PAST PRESIDENTS - OAAS BOARD

**2022 ANNUAL REPORT** 

2010 Carl DeSchutter, Forest 2011 Fred Cooper, Rockton 2012 Phil Hernandez, Comber 2013 Robert Hargrave, Milverton 2014 Sylvia Parr, Ancaster 2015 Catherine Redden, Campbellford 2016 Elaine Rennie, Markham

2017 Judy McFaul, Russell 2018 Judy McFaul, Russell 2019 Doug Yeo, Clinton 2020 Brian Slaughter, Warwick 2021 Beth Howell – Vervaecke, Brantford





# Inaugural "OAAS 175th - Central Canada Exhibition Association Scholarship" awarded to four Ontario students involved in their local agricultural societies

The OAAS, in partnership with the Central Canada Exhibition Association (CCEA), created a scholarship program recognizing youth who have been actively involved in their home agricultural societies and fairs.

Twenty (20) applications from eleven (11) districts throughout Ontario were received for the inaugural year. Evaluation criteria for the scholarship included local agricultural society, community and school involvement, letters of reference, proof of post-secondary enrollment and an essay outlining "their future plans for contributing as a volunteer within their current or future community."



**Patrick Duffin** grew up on the family farm in Thorndale, Ontario, as the 7th generation involved with laying hens, cash crops, and commercial grain elevator operation. Patrick is in his second year of the agriculture program at the University of Guelph's Ridgetown College. He is currently the Student Council President for the Ridgetown Campus. After being chosen as the 2019 to 2021 Thorndale Fall Fair Ambassador, he has now taken on a director position and is the Chairperson of the Field Crop Committee for the Thorndale Agricultural Society.

Hailey Marsh resides in Lambton Count on her family's third-generation farm and is an active volunteer for many local organizations as well as her post-secondary institution, including the co-chair of Lambton College's first Relay for Life. Hailey is a member of the Forest Agricultural Society supporting various committees including; admissions, entertainment, social media, and commercial vendors. Hailey is also the current Forest Agricultural Society Ambassador for 2022-2023. Currently in her second year at Lambton College and The University of Windsor for her Bachelor of Science in Nursing Degree.





*Miria Pelletier* is a volunteer and member of the Moore Agricultural Society (M.A.S.), home of the Brigden Fair in Brigden, Ontario. Born and raised in St. Clair Township, Pelletier has always been an avid community volunteer and began volunteering with M.A.S. when she was around ten years old. Miria's commitment to community involvement allowed her to graduate high school with over 400 volunteer hours where she received the Lieutenant Governor's Community Volunteer Award and the Wallaceburg Kinsmen Community Volunteer Award for her volunteer efforts. Miria is pursuing her studies at Brock University in St. Catharines, ON in the Concurrent Education program with a major in history and a second teachable in math.

**Jocelyn Taylor** is studying Public Affairs and Policy Management at Carleton University with a specialization in Public Policy and Administration, in the economic policy stream. Jocelyn grew up on a dairy farm in Osgoode which inspired her to pursue dairy sustainability policy research with her education. Jocelyn has been involved with the Metcalfe Agricultural Society since a young age with a passion for agriculture and her community. In addition to her involvement with the local agricultural society, Jocelyn is an active Carleton County 4-H member and volunteer in the community.



